



## LOAN PRODUCT GUIDE

Australia's easiest home loan™

Effective date: December 2023 For accredited broker use only

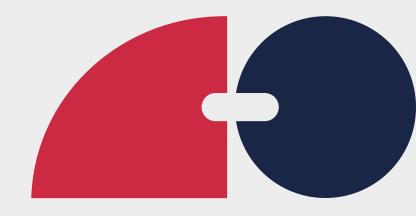


# Australia's easiest home loan

Deal directly with a decision-maker at every stage and receive the support you need when providing a loan.



Call 1800 178 222 info@firstfederal.com.au firstfederal.com.au





**Great People.** 

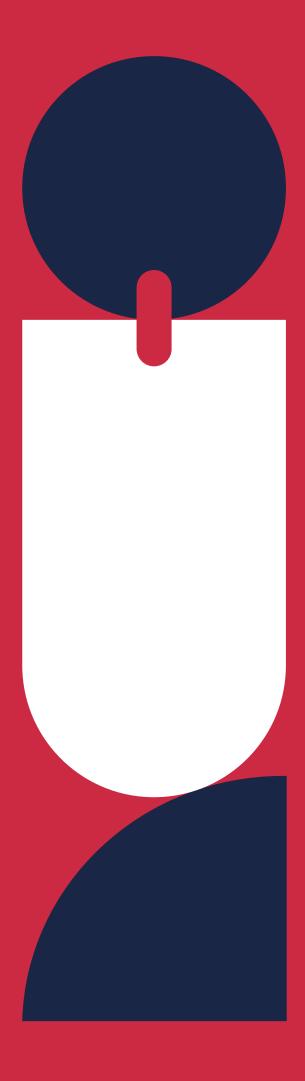




**Great Tech.** 



Australia's Easiest Home Loan™



# **Product Comparison**

|                               | First Choice  | First Freedom   |
|-------------------------------|---|---|
| Suitable for                  | PAYG & self-employed applicants who want to refinance or purchase a home or investment property.  | Borrowers looking for a flexible alt doc<br>home loan with flexible credit policies.  |
| Loan size                     | \$100,000 - \$1,500,000 (max exposure)  | \$100,000 - \$3,000,000   |
| Term                          | 10 - 30 years   |   |
| Repayment                     | Principal & Interest, or Interest Only for 3 years followed by P&I thereafter (subject to credit approval)  |   |
| Extra repayments              | Permitted   |   |
| Redraw                        | Available - no fee  |   |
| LVR                           | Up to 90% LVR   | Up to 80% LVR   |
| Interest only (I/O)           | Yes, up to 3 years  |   |
| Acceptable<br>security type   | Residential houses, townhouses or units   |   |
| Acceptable security locations | Metropolitan suburbs in NSW, Vic & Qld<br>Non-metro locations considered on a case by case basis  |   |
| Special security requirements | n/a   |   |
| Features                      | <ul> <li>P&amp;I or I/O</li> <li>Self-employed<br/>(full doc)</li> <li>Cash out available (max \$10,000)</li> <li>Debt consolidation (mortgage plus 2)</li> <li>No risk fees</li> </ul> | <ul> <li>P&amp;I or I/O</li> <li>Cash out available</li> <li>Debt consolidation</li> <li>No company or personal tax returns required</li> </ul> |

# First Federal First Choice

A simple, fast and flexible home loan that offers debt consolidation, cash out and 3 years Interest Only for investment properties.

|           | Min       | Мах           |
|-----------|-----------|---------------|
| Loan Size | \$100,000 | \$1.5 million |
| Loan Term | 10 years  | 30 years      |

| Fees & Charges      |                  |  |
|---------------------|------------------|--|
| Establishment Fee   | \$950            |  |
| Account Keeping Fee | \$0              |  |
| Valuation Costs     | At cost incurred |  |
| Legal Costs         | At cost incurred |  |
| Discharge Fee       | \$895            |  |
| Annual fee          | \$395            |  |

#### **Key Features:**

- PAYG / full time employment
- Self-employed (full doc)
- · Cash out available (max \$10,000)
- 3 years interest only available on investment properties
- · No risk fees
- · Redraw available

#### **Key Requirements:**

- Maximum LVR 90%
- Primarily NSW, Vic & Qld metro locations, with other locations considered on a case by case basis.

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The interest rates and fees quoted are current as at the effective date of this update and are applicable for new applications only. First Federal reserves the right to change its interest rates and fees at any time without notice. Applications are subject to First Federal's normal credit criteria. Full terms and conditions will be included in our loan offer. Other fees and charges may be payable. A copy of all our fees and charges are available upon request.

# First Federal First Freedom

Overcome the red tape and benefit from a loan that offers unlimited cash out, debt consolidation and includes alt doc for the self employed.

|           | Min       | Мах         |
|-----------|-----------|-------------|
| Loan Size | \$100,000 | \$3 million |
| Loan Term | 10 years  | 30 years    |

| Fees & Charges      |                  |  |
|---------------------|------------------|--|
| Establishment Fee   | \$950            |  |
| Account Keeping Fee | \$0              |  |
| Valuation Costs     | At cost incurred |  |
| Legal Costs         | At cost incurred |  |
| Discharge Fee       | \$395            |  |

#### **Key Features:**

- PAYG / full time employment
- Self-employed (alt doc)
- · Unlimited cash out
- · Debt consolidation
- 3 years interest only available on investment properties
- Redraw available
- Risk fee 0.85%

#### **Key Requirements:**

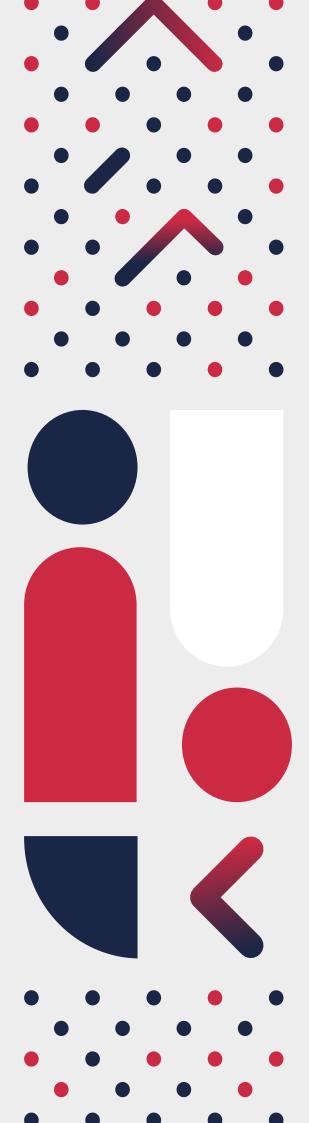
- Maximum LVR 80%
- Primarily NSW, Vic & Qld metro locations, with other locations considered on a case by case basis.

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## Why First Federal is *Different*

#### **Easier than ever**

- Alt doc experts
- No LMI (up to 80% LVR)
- No early repayment penalties
- Full doc up to 90% LVR
- Alt doc up to \$3M
- Online lodgement via Loanapp

## **Born digital**

- e-Submissions & ID
- e-Signatures on docs
- Customer internet banking
- 2 year old: no legacy processes

#### For human brokers only

- Speak directly with credit
- Keep your clients happy
- 24 hour approvals
- No clawbacks

#### Other benefits

- Unlimited cash out
- No maximum age restrictions
- Tax returns or financials not required (alt doc)
- Unlimited debt consolidation (including ATO tax debts)
- 12 months minimum ACN/ABN
- Non-resident

# Additional Lending Policies

All mortgage applications must clearly demonstrate a financial benefit to the applicant(s), and all individual guarantors are required to obtain independent legal advice.

#### **Responsible lending**

First Federal is committed to responsible lending. We recognise the importance of working with our valued distribution partners to ensure we all play our part in conducting business in an ethical and responsible manner.

#### First Federal will only lend to

Natural persons over 18 years of age (restrictions apply); Australian residents, New Zealand residents whom reside in Australia, holders of an acceptable Australian visa which will remain current for at least 12 months from the time of the loan application, or non-residents who have sufficient income and expenses verified in an Australian bank account to satisfy our credit assessment.

#### First Federal will not lend on

- Units below min internal size: 1 bdr 50sqm, 2 bdr 70sqm.
- Land without improvements, property under construction or to be constructed.
- · Rural properties.
- Serviced apartments/resort complexes/ retirement villages.
- Re-locatable/mobile homes, commercial properties.
- · Property which is materially damaged.
- · Heritage listed properties.
- Contaminated by toxic or hazardous substances.
- Where the title is: company title, mining lease, limited title, qualified title, native title, purple title, Moiety title.

#### **Maximum exposure limits**

- The maximum exposure per applicant is \$5M
- The maximum exposure per security is \$3M

#### Interest rates

All First Federal's interest rates are variable.

#### Units

Max LVR 70% for units/apartments within high density postcodes where there are 35 or more units/apartments in the development.

Please see our Security location guide for details of our high density locations.

#### **Monthly repayments**

All monthly repayments are due on the anniversary date of the loan. A direct debit form will be completed as part of the loan documentation.

#### **Additional repayments**

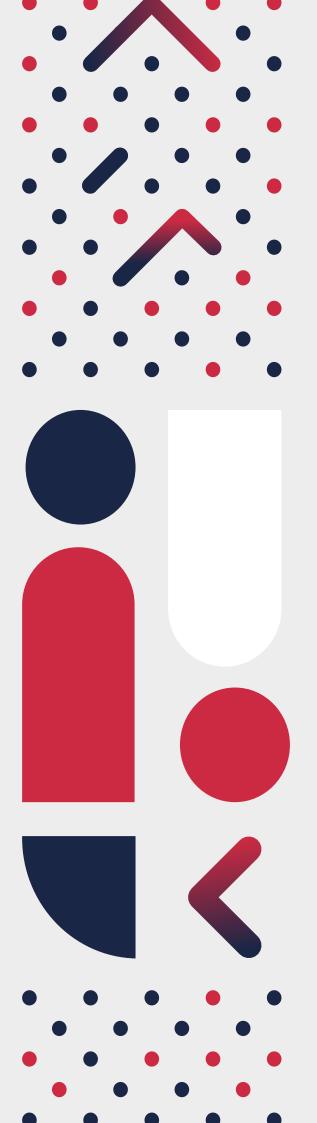
Additional repayments can be made anytime via Bpay (details will be provided after settlement).

#### **Valuations**

All credit approvals are issued subject to an independent valuation report that must be engaged by us from our panel of acceptable valuers. Existing client instructed valuations cannot be utilised.

#### Refinance

We will refinance bank, non-bank, private, non-conforming and solicitor loans.



# How you can Get in Touch



## **Email An Application**

info@firstfederal.com.au



## **Apply Online**

app.loanapp.com.au/firstfederal



### **Scenario Chat**

Call 1800 178 111 apply@firstfederal.com.au



T: 1800 178 222 E: info@firstfederal.com.au

W: www.firstfederal.com.au